

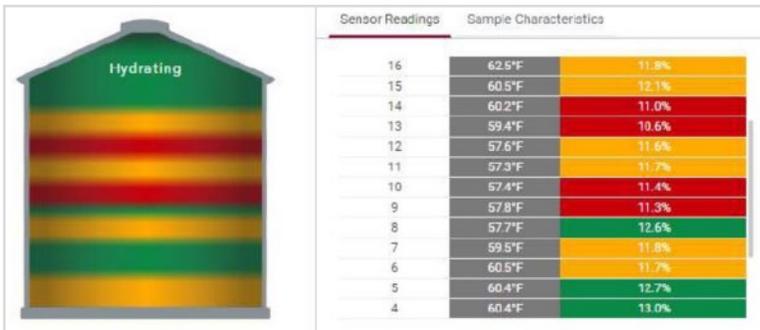
AGI SURETRACK BINMANAGER®

USE CASE - SOYBEANS

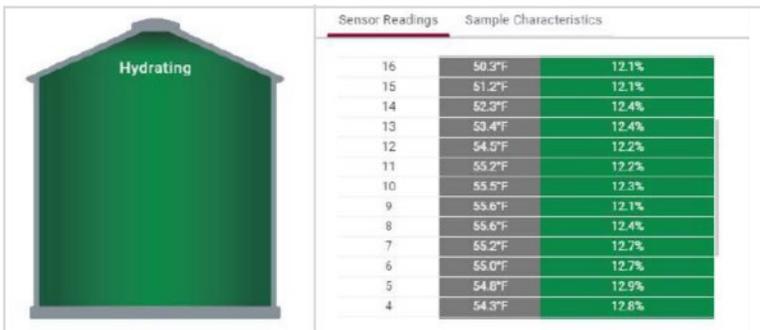
OPERATION IMPACT

BIN SIZE	100,000 BU.
TIME FRAME	60 DAYS (OCT-DEC)
MOISTURE CHANGE	2% (10.6-12.9%)
PER BIN IMPACT	\$16,000

BinManager successfully conditioned soybeans in a 100K bu. bin over a period of 60 days. On October 15 soybeans were put into a bin with a 2% variance. Within 60-days BinManager captured ambient air to direct moisture within 9/10th of a point which equated to about \$16,000.00 worth of weight in soybeans. Cost was 466 fan run hours.



10/15



12/15

SAFETY FIRST Priceless

An Organic grower in Iowa, with over 650,000 bushels in storage at one time, is able to enhance value by storing his entire harvest throughout the year because of BinManager's accuracy. This owner lost his son in a tragic grain bin engulfment accident. What matters most to him is safety. He can know what is happening in his bins without even touching the bottom of the ladder. This grower values SureTrack customer service approach. He says, "there is no one like the SureTrack customer service team. They take excellent care of my bins and always over communicate."

CALM AFTER THE STORM \$750,000 Loss Prevention

A customer in Illinois started out with BinManager for two of his 150K bu. bins. The grower was out of town when a storm hit his farm. He was notified by the customer service team immediately. A bolt of lightning struck one of his grain bins and killed the fan power. High moisture corn was being stored. He could see on the AGI SureTrack mobile app that the grains temperature reached 140°. The day after the storm hit, he returned home and began the trouble shooting process with the customer service team. A board within the system was fried and AGI SureTrack had a technician out within 24 hours. He was able to save the grain in the bin. The grower said, "BinManager gave me the tools I needed to be successful, make money, and save my entire bin." The customer expanded his farm tech by adding BinManager to every bin.